

HEALTH SERVICES MANAGEMENT

BACHELOR OF SCIENCE DEGREE



The baccalaureate degree in Health Services Management is designed to prepare students for a successful career in entry-level management or supervisory positions in healthcare. Students with associate degrees from a variety of backgrounds such as dental hygiene, nursing, medical assisting, health information, respiratory technology, occupational therapy, and activity therapy will be served with the opportunity to obtain an advanced degree. Specialized skills in problem solving, communication, finance, law, business, and management will prepare these students to make sound leadership decisions in the evolving healthcare arena. Students from a business or accounting background will gain insight into the unique aspects of providing healthcare services to society and the effect of the disease process and illness on the individual healthcare consumer.

The Health Services Management Degree pairs the health curriculum with a focus on business administration.

The Health Services Manager works in clinics, hospitals, health departments, insurance companies, managed care companies, mental health and rehabilitation facilities, and long-term care facilities. A combination of management skills and clinical knowledge enables the graduate to move into a leadership role as a department manager, trainer, or supervisor. This program will not qualify graduates for RHIA candidacy.

Admission Requirements:

Each candidate for admission is considered individually on merit and potential. All candidates for admission must pass the College's entrance examination requirements or have an associate's degree with at least one year of experience in the healthcare field.

Program Objectives:

Upon completion of the program, the graduate will be able to:

1. perform the basics of coding and financial reimbursement.
2. analyze the variety of service needs generated by diversity in age, culture, religion, race, gender and illness.
3. generate a list of obstacles that may impede a person's access to healthcare.
4. formulate responses to problems in management of a healthcare organization or delivery of patient care using legal and ethical principles.
5. compare a variety of complementary and alternative healthcare options for viability of incorporating them into a traditional healthcare organization.
6. create or analyze a marketing plan for a healthcare organization.
7. demonstrate competence in the basic skills needed for managing a healthcare department including:
 - a. hiring staff
 - b. conducting performance evaluations for staff
 - c. firing of staff
 - d. facilitating a meeting
 - e. communicating with staff
 - f. implementing new policies
 - g. creating a budget
 - h. creating a work schedule
 - i. managing interpersonal conflicts
 - j. creating a disaster plan
8. justify the use of "six sigma" and "quality improvement" goals and techniques in healthcare.

Graduation Requirements:

A grade of "C" or better must be achieved in all courses to be eligible to graduate. The department assessment process must also be satisfactorily completed.



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Major:	Quarter Hours:
AH120 Human Anatomy and Disease	4
BUS204 Principles of Management	4
BUS300 Advanced Business Communications	4
BUS340 Organizational Theory	4
ENG310 Technical Writing	4
HI105 Medical Terminology	4
HSM200 Billing and Reimbursement	4
HSM300 Human Disease	4
HSM308 Principles of Healthcare Management	4
HSM310 Principles of Community Health	4
HSM320 Healthcare of Aging	4
HSM340 Management of Health Services I	4
HSM341 Management of Health Services II	4
HSM360 Transcultural Healthcare	4
HSM375 Healthcare Sociology	4
HSM388 Healthcare Policies	4
HSM400 Advanced Healthcare Law and Ethics	4
HSM410 Principles and Practices of Alternative and Complementary Healthcare	4
HSM420 Healthcare Marketing	4
HSM440 Current Issues and Healthcare Capstone	4
MGT350 Human Resource Management	4
MGT375 Leadership and Motivation	4
Total Hours	88

General Education:	Quarter Hours:
ACC101 Financial Accounting I	4
BUS106 Introduction to Business	4
ECO144 Introduction to Macroeconomics	4
ENG109 Principles of Speech	4
- or -	4
ENG120 Interpersonal Communications	4
ENG116 Composition	4
ENG117 Advanced Composition	4
HUM110 Human Potential	4
HUM201 Professional Development	4
MAT140 College Algebra	4
PSY140 Introduction to Psychology	4
- or -	4
SOC100 Introduction to Sociology	4
Total Hours	40

General Education Electives:	Quarter Hours:
General Education Electives	12
Total Hours	12

HSM Electives:	Quarter Hours:
HSM Electives	48
Electives must support knowledge of health, health services, business, and leadership.	
Total Hours	48

Total Hours Required for Degree 188

Gainful Employment Disclosure: Health Services Management, Bachelor of Science Degree

Important information about the educational debt, earnings, and completion rates of students who attended this program:
<https://www.midstate.edu/programs/disclosures/HSM>